

Despatch Sales Contact List

[01/12/2021 update]

Sales Managers

- **Despatch** (8860 207th Street West, Lakeville, MN 55044)
 - **Mark Clementz**, 952-594-5329, mark.clementz@despatch.com
 - Manager, TT Sales Channel (US West Coast and International)

Territory: MN, WI, ND, SD, IA, IL

- **E-tronix** (6333 Cambridge Street, Suite 201, St. Louis Park, MN 55416) www.e-tronix.com
 - Erik Stromberg: estromberg@e-tronix.com 612-803-2619 (SD, IA, S MN, W WI)
 - Ryan Sullivan: rsullivan@e-tronix.com 612-817-8042 (ND, N MN)
 - Tony Noto: anoto@e-tronix.com 630-696-2557 (IL, Central and East WI)
 - Josh Valliere: JValliere@e-tronix.com 630-797-0240 (Northern IL)
 - Nick Kreidermacher: nick@e-tronix.com 630-442-4847 (Southern IL)
 - Caity Barry: Cbarry@e-tronix.com 320-333-8029 (Sales Coordinator)

Territory: FL, MS, AL, GA, SC, NC, TN, VA

- **FLW Southeast, Inc.** (4451 Canton Road, Marietta, GA 30066) www.flwse.com
 - Steve Calbert, 770-701-2009 steve.calbert@flwse.com (east NC / east VA)
 - Robert Walden, Regional Sales Manager, 678-735-2699, Robert.walden@flwse.com (GA)
 - Lucas Hammond, 256-278-6177, lucas.hammond@flwse.com (north AL /north MS)
 - Greg Hutchinson, 561-432-6106, greg.hutchinson@flwse.com (south FL)
 - Wendie Park, 912-210-8032, wendie.park@flwse.com (west central NC, west VA)
 - Matthew Williams, 919-449-4837 matthew.williams@flwse.com (east NC)
 - Lindsay Wilson, 251-610-5294 lindsay.wilson@flwse.com (South AL South MS)
 - Lee Smith, 336-541-5866, lee.smith@flwse.com (south NC / west VA)
 - John McCleave, 704-875-7608, john.mccleave@flwse.com (west SC / south NC)
 - Daniel Mendoza, 678-372-3571, Daniel.mendoza@flwse.com (north FL / south GA)
 - Bobby Dennis, 678-428-2023, bobby.dennis@flwse.com (north GA)
 - Huy Nguyen, 804-337-3015, huy.nguyen@flwse.com (central and east VA)
 - David Teeters, 615-743-5150, david.teeters@flwse.com (central TN/ west TN)
 - JC Saldana, 803-406-8853, jc.saldana@flwse.com (Central & Southern SC)
 - JD Daniels, Regional Sales Mgr, 865-256-7160, jd.daniels@flwse.com (east TN /west NC/west VA,)
 - Denise Olson, denise.olson@flwse.com (Inside Sales)

Territory: ME, MA, NH, RI, VT, CT, and Greater New York (excludes metro zips 100-119 and 125-126)

- **HG Associates** (One O'Donnell Road, Middletown, Rhode Island 02842) www.hgane.com
 - Jason Goldfarb; jason@hgane.com; Main: 401-619-2880 ext:101 Cell: 401-639-3450
 - Joe Rodrigues; joe@hgane.com , 401-924-0966
 - Susan Stewart; susan@hgane.com , 978-360-5118
 - Gary Robertson; gary@hgane.com, 978-618-0544
 - Martin Andrews; marty@hgane.com, 315-247-6434

Territory: AR, LA, OK, TX

- **Kemp Instruments, Inc.** (720 Ave. F, Suite 104, Plano, TX 75074) www.kempinstruments.com
 - Bryon Hale; bhale@kempinstruments.com; 972-437-9100 (Ft. Worth, TX area)
 - Bill James; bjames@kempinstruments.com; 972-437-9100 (AR, Dallas TX, E TX, N LA, OK)
 - Johl Johnson; jjohnson@kempinstruments.com; 832-545-5033 (Houston, West TX, South LA)
 - Judy Clark; houston@kempinstruments.com; 281-370-0279, Inside Sales
 - Melody Semler, msemler@kempinstruments.com; 972-437-9100, Inside Sales

Territory: NE, KS, MO

- **KJS Marketing** (PO Box 434014, 3008 Sutton Blvd., Maplewood, MO 63143) www.kjsmarketing.com
 - Dan White: dan.white@kjsmarketing.com 314-210-9811

Territory: MI, IN, OH, KY, WV and western PA

- **RDP Corporation** (5877 Huberville Ave., Dayton, OH 45431-1218) www.rdp-corp.com
 - Dave Corcoran, dcorcoran@rdp-corp.com 937-253-6175
 - Ed Sumrada esumrada@rdp-corp.com, 440-227-7923 (NE OH and West PA)
 - Mark Sorenson, msorensen@rdp-corp.com, 248-471-0685, (MI)
 - Rob Petrosino, rpetrosino@rdp-corp.com, 937-885-1978 (Southern OH, KY, WV)
 - Tracey Cooper, General Support & Sales Assistance, support@rdp-corp.com, 800-676-7631

Territory: AZ, CO, NM, NV, UT, WY

- **Technical Equipment Sales Inc. (TES)** (15611 Palisades Blvd., Fountain Hills, AZ 85268) www.techequipsales.com
 - Jim Nye: jnye@techequipsales.com 480-745-5268 /cell: 480-745-5268 (AZ , NM, Las Vegas area-NV)
 - Mike Crowe: mcrowe@techequipsales.com 970-674-1799/cell: 303-809-5556 (CO , UT, NV-not Vegas)

Territory: CA, OR, WA, ID, MT and Western Canada

- **W5 Engineering** (2947 NE 10th Ave, Portland, OR 97212) main phone: 866-400-1300
 - Steve Unszusz: steve@W5engineering.com; 818-416-3487 (S CA Manager)
 - (San Bernardino, Los Angeles, Ventura, Santa Barbara, Kern & San Luis Obispo)
 - Javier Lopez: javier@W5engineering.com; 858-299-7575
 - (San Diego, Riverside, & Imperial counties)
 - Maz Elkhoury: maz@w5engineering.com 714-406-4626
 - (Orange County, Eastern Los Angeles County)
 - Lin Adlin: lin@W5engineering.com; 510-606-9090
 - (Northern CA: San Francisco Bay Area, Silicon Valley and the Central Valley)
 - Randall Bloom: randy@W5engineering.com; 971-244-8200
 - (Main Office /Pacific NW: OR, WA, ID, WY, MT)
 - Sean Johnston: sean@w5engineering.com 778-650-5236
 - (Western Canada: British Columbia & Alberta)

Territory: DE, MD, NJ, Washington DC, New York Metro and Eastern PA

- **Wilson Industries, Inc.** (16 Reinman Road - PO Box 4245 - Warren, NJ 07059)
Main office: 1-908-279-7266 or 1-800-289-0555 sales@wilsonindustriesinc.com
 - Roger McAteer; roger@wilsonindustriesinc.com; Cell # 908-962-3807
 - NJ zip codes 070-079, 085-089
 - NY Metro and Long Island zip codes 100-119, 125-126
 - Gary Barbato; gary@wilsonindustriesinc.com; Cell # 484-432-4273
 - DE, MD, NJ zip codes 080-087, Eastern PA zip codes 169-196
 - Julie Perez; julie@wilsonindustriesinc.com; (Sales Administrator)

Canada (East of Alberta)

- **Ontario Ovens, Inc.** (34 Norfolk Avenue Brampton Ontario L6X 2B5) www.ontarioovens.com
 - David George, info@ontarioovens.com; 905-450-9290
 - Colin George, info@ontarioovens.com; 905-450-9290

China (Shanghai, Jiangsu, Zhejiang, Shandong, Anhui, Shanxi) Beijing, Tianjin

- **Beyond Technology Corp**
2619, Building #3, 277 Zheqiao Road, Pudong, Shanghai 201206, China
 - Li Yue: li_yue_cn@yahoo.com + 8613817397479
 - Li Zhenzhao: lieo_li_cn@163.com + 8613761589306 (East China and Suzhou Facility)
 - Lu Jun: lujun.beyond@gmail.com + 8613901366681 (North China)
 - Mike: mike-beyond@qq.com + 8618896561720 (West and South China)

Germany, Austria

- **GS Electronics GmbH & Co.KG** Maulkuppenstr. 2a, Guardline House, D-36043 Fulda, Germany
 - Joachim Schumann: jschumann@gselectronic.de phone: +49 (0) 661-942-9635

India/Pakistan

- **Jost's Engineering Company Limited** main phone: +91 80 41234771
Great Social Building, 60, Sir Phirozeshah, Mehta Raod, Post Box 243, Mumbai-400001
 - Jagadish Nambiar: jnambiar@josts.in mobile: +9194480 85643 salesblr@josts.in

Ireland

- **IPP (Industrial Production Processes)** main phone: +353 21 4232233
18D Euro Business Park, Little Island, Cork, T45 DP80, Ireland
 - sales@ippgrouppltd.com +353 21 4232233

Israel (Non-Exclusive)

- **O.A. Technologies**
Unit 51 Zikim, 7914000, Israel
 - Oren Amir: Oremir15@outlook.com + 972-54-5460610
- **PrimeTech**
7 Abba Hillel St'., Ramat-Gan 5252204, Israel
 - Chen Goldner: chen@primetech.co.il + 972 (3) 6772004

Italy, Switzerland, France, Israel, (Spain and Portugal)

- **Electron-Mec** 20133 Milano (I) Via Megroli, 51 ItalySP www.electron-mec.com
 - Paolo Valesi: paolo.valesi@electron-mec.com phone: +0039 02 76 11 01 56
 - Luigi Calligarich: luigi.calligarich@electron-mec.com phone: + 390276110156
 - Sebastiaan Calligarich: sebastiaan.calligarich@electron-mec.com +0039 333 888 23 93 (France)

Mexico, Central America, Caribbean, South America

- **Líder Control y Automatización, S.A. de C.V.** www.lidercontrol.com.mx
(Bosque de Mimosas 8-B, Bosques del Valle 2a. Secc., Coacalco, Estado de México. C.P. 55717. México)
 - Ernesto Lopez; e.lopez@lidercontrol.com.mx
 - Phones: +5255 5885 0866, 2458, 2628, 5265, 5335
 - Mobile: +52(1)55 8533 4573

Middle East (Non-Exclusive)

Bahrain / Iraq / Kuwait / Qatar / Oman / Saudi Arabia / United Arab Emirates

- **NeoTrend General Trading LLC**
#602, Level 6 - Control Tower, Motor City, Dubai, United Arab Emirates
 - Contact: Mr. Byju Nambiar: byjun@neotrend.ae or sales@neotrend.ae
 - Phone: +971 50 361 8065 / +971 50 649 4688

Nordic countries: Sweden / Norway / Denmark / Finland / Netherlands / Belgium

Baltic countries: Estonia / Latvia / Lithuania (Non-Exclusive)

- **ZW Nordic ab**
Koltrastvägen 8, SOLLENTUNA, Sweden
 - Urban Wretlinge' info@zwnordic.se +46 (8) 585 706 70 / cell: +46 (70) 262 34 13
 - Gunnar Nilsson gunnar.nilsson@zwnordic.se
 - Alexander Zorn alexander.zorn@zwnordic.se +46 (0) 733 096 794

Poland, Ukraine, Moldova, Belarus, Lithuania, Kaliningrad

- **JSD Polska Sp. z o. o.**
ul. Wyspianskiego 4 lok. 3, 01-577 Warszawa, Poland
 - Grzegorz Narczyk: gnarczk@jsd.pl phone: +48 728 392 979
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 - ScSzczepan R. Reiss: sreiss@jsd.pl +48 608 709 209
 - info@jsd.pl Phone: +48 22 839 0091

Russia

- **LionTech**
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 - Sergey Vorobyev: vorobev@liontech.ru phone: +7 812 309 27 37 ext.136

Singapore, Malaysia, Thailand, The Philippines, Vietnam, Indonesia

- **Trident Electronic Technologie**

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South Korea (Non-Exclusive)

- **Scinco Co., Ltd.**

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Turkey (Non-Exclusive)

- **Ortak Elektronik San. ve Tic. A.S.**

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- Hakan Ortak: Hakan.Ortak@OrtakElektronik.com +90 232 246 55 22 / cell: +90 533 422 72 17

United Kingdom

- **IPP (Industrial Production Processes)**

Saxon Business Park, Hanbury Road, Stoke Prior, Bromsgrove, Worcestershire B60 4AD, UK

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