

Despatch Sales Contact List

[11/22/2024 update]

Sales Managers

- **Despatch** (8860 207th Street West, Lakeville, MN 55044)
 - **Mark Clementz**, 952-594-5329, mark.clementz@despatch.com
 - Manager, TT Sales Channel (US West Coast and International)

Territory: MN, WI, ND, SD, IA, IL

- **E-tronix** (6333 Cambridge Street, Suite 201, St. Louis Park, MN 55416) www.e-tronix.com
 - Erik Stromberg: estromberg@e-tronix.com 612-803-2619 (SD, IA, S MN, W WI)
 - Ryan Sullivan: rsullivan@e-tronix.com 612-817-8042 (ND, N MN)
 - Tony Noto: anoto@e-tronix.com 630-696-2557 (IL, Central and East WI)
 - Nick Kreidermacher: nick@e-tronix.com 630-442-4847 (Southern IL)
 - Caity Barry: Cbarry@e-tronix.com 320-333-8029 (Sales Coordinator)

Territory: FL, MS, AL, GA, SC, NC, TN, VA

- **FLW Southeast, Inc.** (4451 Canton Road, Marietta, GA 30066) www.flwse.com
 - Steve Calbert, 770-701-2009 steve.calbert@flwse.com, (east NC / east VA, north AL /north MS)
 - Michael Calbert, 770-331-2023, michael.calbert@flwse.com
 - Carter Lynes, 256-278-6177 carter.lynes@flwse.com
 - Greg Miller, 678-372-3571, greg.miller@flwse.com
 - Greg Hutchinson, 561-432-6106, greg.hutchinson@flwse.com (south FL)
 - Matthew Williams, 919-449-4837, matthew.williams@flwse.com (east NC)
 - Lee Smith, 336-541-5866, lee.smith@flwse.com (south NC / west VA)
 - John McCleave, 704-875-7608, john.mccleave@flwse.com (west SC / south NC)
 - Walter Anderson, 803-406-8853, Walter.anderson@flwse.com (Southern SC, Augusta GA)
 - Grant Etheridge, 912-238-5932, grant.etheridge@flwse.com
 - Josh Spacek, 804-337-3015, josh.spacek@flwse.com
 - David Teeters, 615-743-5150, david.teeters@flwse.com (central TN/ west TN)
 - JD Daniels, Regional Sales Mgr, 865-256-7160, jd.daniels@flwse.com (east TN /west NC/west VA,)
 - Denise Olson, denise.olson@flwse.com (Inside Sales)

Territory: ME, MA, NH, RI, VT, CT, and Greater New York (excludes metro zips 100-119 and 125-126)

- **HG Associates** (One O'Donnell Road, Middletown, Rhode Island 02842) www.hgane.com
 - Jason Goldfarb; jason@hgane.com; Main: 401-619-2880 ext:101 Cell: 401-639-3450
 - Joe Rodrigues; joe@hgane.com , 401-924-0966
 - Susan Stewart; susan@hgane.com , 978-360-5118
 - Gary Robertson; gary@hgane.com , 978-618-0544
 - Martin Andrews; marty@hgane.com , 315-247-6434

Territory: AR, LA, OK, TX

- **Kemp Instruments, Inc.** (720 Ave. F, Suite 104, Plano, TX 75074) www.kempinstruments.com
 - Bryon Hale; bhale@kempinstruments.com; 972-437-9100 (Ft. Worth, TX area)
 - Bill James; bjames@kempinstruments.com; 972-437-9100 (AR, Dallas TX, E TX, N LA, OK)
 - Johl Johnson; jjohnson@kempinstruments.com; 832-545-5033 (Houston, West TX, South LA)
 - Melody Semler, msemler@kempinstruments.com; 972-437-9100, Inside Sales

Territory: NE, KS, MO

- **KJS Marketing** (PO Box 434014, 3008 Sutton Blvd., Maplewood, MO 63143) www.kjsmarketing.com
 - Dan White: dan.white@kjsmarketing.com 314-210-9811

Territory: MI, IN, OH, KY, WV and western PA

- **RDP Corporation** (5877 Huberville Ave., Dayton, OH 45431-1218) www.rdp-corp.com
 - Dave Corcoran, dcorcoran@rdp-corp.com 937-253-6175
 - Ed Sumrada esumrada@rdp-corp.com, 440-227-7923 (NE OH and West PA)
 - Mark Sorenson, msorensen@rdp-corp.com, 248-471-0685, (MI, Detroit Area)
 - David Watson, dwatson@rdp-corp.com, 734-751-3710, (MI)
 - Brian Daley, bdaley@rdp-corp.com, 260-715-1978 (NW OH, Western KY, IN)
 - Rob Petrosino, rpetrosino@rdp-corp.com, 937-885-1978 (Southern OH, Eastern KY, WV)
 - Mike Kitchen, mkitchen@rdp-corp.com, 947-777-5837
 - Tracey Cooper, General Support & Sales Assistance, support@rdp-corp.com, 800-676-7631

Territory: AZ, CO, NM, NV, UT, WY

- **Technical Equipment Sales Inc. (TES)** (15611 Palisades Blvd., Fountain Hills, AZ 85268) www.techequipsales.com
 - Jim Nye: jnye@techequipsales.com 480-745-5268 /cell: 480-745-5268 (AZ, NM, Las Vegas area-NV)
 - Mike Crowe: mcrowe@techequipsales.com 970-674-1799/cell: 303-809-5556 (CO , UT, NV-not Vegas)

Territory: CA, OR, WA, ID, MT and Western Canada

- **W5 Engineering** (2947 NE 10th Ave, Portland, OR 97212) main phone: 866-400-1300
 - Maz Elkhoury: maz@w5engineering.com 714-406-4626
 - (Southern CA: Orange County, Los Angeles County, San Diego, Riverside, & Imperial counties)
 - Lin Adlin: lin@W5engineering.com; 510-606-9090
 - (Northern CA: San Francisco Bay Area, Silicon Valley and the Central Valley)
 - Randall Bloom: randy@W5engineering.com; 971-244-8200
 - (Main Office /Pacific NW: OR, Western WA, WY, MT)
 - (Western Canada: British Columbia & Alberta)
 - Brie Kelly: brie@w5engineering.com 303-834-7705 (Eastern WA, ID, MO)
 - Michael Yoo: myoo@w5engineering.com 514-909-8978 (Western Canada)

Territory: DE, MD, NJ, Washington DC, New York Metro and Eastern PA

- **Wilson Industries, Inc.** (16 Reinman Road - PO Box 4245 - Warren, NJ 07059)
Main office: 1-908-279-7266 or 1-800-289-0555 sales@wilsonindustriesinc.com
 - Ken Free; ken@wilsonindustriesinc.com; Cell # 908-962-3807
 - NJ zip codes 070-079, 085-089 /NY Metro and Long Island zip codes 100-119, 125-126
 - Gary Barbato; gary@wilsonindustriesinc.com; Cell # 484-432-4273
 - DE, MD, NJ zip codes 080-087, Eastern PA zip codes 169-196

Canada (East of Alberta)

- **Ontario Ovens, Inc.** (34 Norfolk Avenue Brampton Ontario L6X 2B5) www.ontarioovens.com
 - David George, info@ontarioovens.com; 905-450-9290
 - Colin George, info@ontarioovens.com; 905-450-9290

China (Shanghai, Jiangsu, Zhejiang, Shandong, Anhui, Shanxi) Beijing, Tianjin

- **Beyond Technology Corp**
2619, Building #3, 277 Zheqiao Road, Pudong, Shanghai 201206, China
 - Li Yue: li_yue_cn@yahoo.com + 8613817397479
 - Li Zhenzhao: lieo_li_cn@163.com + 8613761589306 (East China and Suzhou Facility)
 - Lu Jun: lujun.beyond@gmail.com + 8613901366681 (North China)
 - Mike: mike-beyond@qq.com + 8618896561720 (West and South China)

Czech Republic and Slovakia

- **Amtech spol. s r.o.** Skrobarenska 506/2, 617 00 Brno, Czech Republic
 - Nikola Hrbek: nikola.hrbek@amtech.cz phone: +420 (777) 266 322

Germany, Austria, and The Netherlands

- **GS Electronics GmbH & Co.KG** Maulkuppenstr. 2a, Guardline House, D-36043 Fulda, Germany
 - Joachim Schumann: jschumann@gselectronic.de phone: +49 (0) 661-942-9635

India/Pakistan

- **Jost's Engineering Company Limited** main phone: +91 80 41234771
Great Social Building, 60, Sir Phirozeshah, Mehta Raod, Post Box 243, Mumbai-400001
 - Jagadish Nambiar: jnambiar@josts.in mobile: +9194480 85643 salesblr@josts.in

Ireland

- **Etek** main phone: +44 1292 834 000
Dow Road, Prestwich Aerospace Park, KA9 2TU, Scotland, UK
 - sales@etek-europe.com

Israel (Non-Exclusive)

- **PrimeTech**
7 Abba Hillel St'., Ramat-Gan 5252204, Israel
 - Chen Goldner: chen@primetech.co.il + 972 (3) 6772004

Italy, Switzerland, France, Spain, Portugal, and Belgium

- **Electron-Mec** 20133 Milano (I) Via Megroli, 51 ItalySP www.electron-mec.com
 - Paolo Valesi: paolo.valesi@electron-mec.com phone: +0039 02 76 11 01 56
 - Luigi Calligarich: luigi.calligarich@electron-mec.com phone: + 390276110156
 - Sebastiaan Calligarich: sebastiaan.calligarich@electron-mec.com +0039 333 888 23 93 (France)
 - Jose-Manuel Fernandez, manuel.fernandez@electron-mec.com, +0033 (0)6 77 92 20 65

Mexico, South America

- **Líder Control y Automatización, S.A. de C.V.** www.lidercontrol.com.mx
(Bosque de Mimosas 8-B, Bosques del Valle 2a. Secc., Coacalco, Estado de México. C.P. 55717. México)
 - Ernesto Lopez; e.lopez@lidercontrol.com.mx
 - Elizabeth Ramos, e.ramos@lidercontrol.com.mx
 - Phones: +5255 5885 0866, 2458, 2628, 5265, 5335
 - Mobile: +52(1)55 8533 4573

Central America, Caribbean

- **Rich Sales** www.RichSales.com
 - Juan Solano; JuanS@richsales.com
 - Mobile: +(506) 8768-1756

Middle East (Non-Exclusive)

Bahrain / Iraq / Kuwait / Qatar / Oman / Saudi Arabia / United Arab Emirates

- **NeoTrend General Trading LLC**
#602, Level 6 - Control Tower, Motor City, Dubai, United Arab Emirates
 - Contact: Mr. Byju Nambiar: byjun@neotrend.ae or sales@neotrend.ae
 - Phone: +971 50 361 8065 / +971 50 649 4688

Poland, Ukraine, Moldova, Belarus, Lithuania, Kaliningrad, Latvia

- **JSD Polska Sp. Z o. o.**
ul. Wyspianskiego 4 lok. 3, 01-577 Warszawa, Poland
 - Grzegorz Narczyk: gnarczk@jsd.pl phone: +48 728 392 979
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 - ScSzczezan R. Reiss: sreiss@jsd.pl +48 608 709 209
 - info@jsd.pl Phone: +48 22 839 0091

Singapore, Malaysia, Thailand, The Philippines, Vietnam, Indonesia

- **Trident Electronic Technologies**
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 - Stella Chua: stella@tridentet.com phone: + 65-67383922
 - BH Goh: bhgoh@tridentet.com phone: + 65-67383922

South Korea (Non-Exclusive)

- **Scinco M&T Co., Ltd.**
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Taiwan

- **Kromax**
7F-1, No. 26, Tai Yuan St., Chupei City Hsinchu 302, Taiwan, R.O.C.
 - Tim Hwang: tim.hwang@kromax.com phone: +886 03-552-6767

Turkey (Non-Exclusive)

- **Ortak Elektronik San. ve Tic. A.S.**
Esenyali Mah. 119/2 Sk. No:5/6, 35140, Karabaglar, IZMIR / TURKEY
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United Kingdom

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