Despatch Sales Contact List

[1/16/2024 update]

Sales Managers

- **Despatch** (8860 207th Street West, Lakeville, MN 55044)
  - **Mark Clementz**, 952-594-5329, mark.clementz@despatch.com
    - Manager, TT Sales Channel (US West Coast and International)

Territory: MN, WI, ND, SD, IA, IL

- **E-tronix** (6333 Cambridge Street, Suite 201, St. Louis Park, MN 55416) www.e-tronix.com
  - Erik Stromberg: estromberg@e-tronix.com 612-803-2619 (SD, IA, S MN, W WI)
  - Ryan Sullivan: rsullivan@e-tronix.com 612-817-8042 (ND, N MN)
  - Tony Noto: anoto@e-tronix.com 630-696-2557 (IL, Central and East WI)
  - Josh Valliere: JValliere@e-tronix.com 630-797-0240 (Northern IL)
  - Nick Kreidermacher: nick@e-tronix.com 630-442-4847 (Southern IL)
  - Caity Barry: Cbarry@e-tronix.com 320-333-8029 (Sales Coordinator)

Territory: FL, MS, AL, GA, SC, NC, TN, VA

- **FLW Southeast, Inc.** (4451 Canton Road, Marietta, GA 30066) www.flwse.com
  - Steve Calbert, 770-701-2009 steve.calbert@flwse.com (east NC / east VA, north AL /north MS)
  - Robert Walden, Regional Sales Manager, 678-735-2699, Robert.walden@flwse.com (GA)
  - Greg Hutchinson, 561-432-6106, greg.hutchinson@flwse.com (south FL)
  - Wendie Park, 912-210-8032, wendie.park@flwse.com (west central NC, west VA)
  - Matthew Williams, 919-449-4837 matthew.williams@flwse.com (east NC)
  - Lindsay Wilson, 251-610-5294 lindsay.wilson@flwse.com (South AL South MS)
  - Lee Smith, 336-541-5866, lee.smith@flwse.com (south NC / west VA)
  - John McCleave, 704-875-7608, john.mccleave@flwse.com (west SC / south NC)
  - Daniel Mendoza, 678-372-3571, Daniel.mendoza@flwse.com (north FL / south GA)
  - Bobby Dennis, 678-428-2023, bobby.dennis@flwse.com (north GA)
  - Walter Anderson, 803-406-8853. Walter.anderson@flwse.com (Southern SC, Augusta GA)
  - Huy Nguyen, 804-337-3015, huy.nguyen@flwse.com (central and east VA)
  - David Teeters, 615-743-5150, david.teeters@flwse.com (central TN/ west TN)
  - JC Saldana, 803-406-8853, jc.saldana@flwse.com (Central & Southern SC)
  - JD Daniels, Regional Sales Mgr, 865-256-7160, jd.daniels@flwse.com (east TN /west NC/west VA,)
  - Denise Olson, denise.olson@flwse.com (Inside Sales)

Territory: ME, MA, NH, RI, VT, CT, and Greater New York (excludes metro zips 100-119 and 125-126)

- **HG Associates** (One O'Donnell Road, Middletown, Rhode Island 02842) www.hgane.com)
  - Jason Goldfarb; jason@hgane.com; Main: 401-619-2880 ext:101 Cell: 401-639-3450
  - Joe Rodriques; joe@hgane.com , 401-924-0966
  - Susan Stewart; susan@hgane.com , 978-360-5118
  - Gary Robertson; gary@hgane.com, 978-618-0544
  - Martin Andrews; marty@hgane.com, 315-247-6434

Territory: AR, LA, OK, TX

- **Kemp Instruments, Inc.** (720 Ave. F, Suite 104, Plano, TX 75074) www.kempinstruments.com
  - Bryon Hale; bhale@kempinstruments.com; 972-437-9100 (Ft. Worth, TX area)
  - Bill James; bjames@kempinstruments.com; 972-437-9100 (AR, Dallas TX, E TX, N LA, OK)
  - Johl Johnson; jjohnson@kempinstruments.com; 832-545-5033 (Houston, West TX, South LA)
  - Judy Clark; houston@kempinstruments.com; 281- 370-0279, Inside Sales
  - Melody Semler, msemler@kempinstruments.com; 972-437-9100, Inside Sales

Territory: NE, KS, MO

- **KJS Marketing** (PO Box 434014, 3008 Sutton Blvd., Maplewood, MO 63143) www.kjsmarketing.com
  - Dan White: dan.white@kjsmarketing.com 314-210-9811

Territory: MI, IN, OH, KY, WV and western PA

- **RDP Corporation** (5877 Huberville Ave., Dayton, OH 45431-1218) www.rdp-corp.com
  - Dave Corcoran, dcorcoran@rdp-corp.com 937-253-6175
  - Ed Sumrada esumrada@rdp-corp.com, 440-227-7923 (NE OH and West PA)
  - Mark Sorenson, msorensen@rdp-corp.com, 248-471-0685, (MI, Detroit Area)
  - David Watson, dwatson@rdp-corp.com, 734-751-3710, (MI)
  - Brian Daley, bdaley@rdp-corp.com, 260-715-1978 (NW OH, Western KY, IN)
  - Rob Petrosino, rpetrosino@rdp-corp.com, 937-885-1978 (Southern OH, Eastern KY, WV)
  - Tracey Cooper, General Support & Sales Assistance, support@rdp-corp.com, 800-676-7631

Territory: AZ, CO, NM, NV, UT, WY

- **Technical Equipment Sales Inc. (TES)** (15611 Palisades Blvd., Fountain Hills, AZ 85268) www.techequipsales.com
  - Jim Nye: jnye@techequipsales.com 480-745-5268 /cell: 480-745-5268 (AZ, NM, Las Vegas area-NV)
  - Mike Crowe: mcrowe@techequipsales.com 970-674-1799/cell: 303-809-5556 (CO , UT, NV-not Vegas)

Territory: CA, OR, WA, ID, MT and Western Canada

- **W5 Engineering** (2947 NE 10th Ave, Portland, OR 97212) main phone: 866-400-1300
  - Maz Elkhoury: maz@w5engineering.com 714-406-4626
    - (Southern CA: Orange County, Los Angeles County, San Diego, Riverside, & Imperial counties)
  - Lin Adlin: lin@W5engineering.com; 510-606-9090
    - (Northern CA: San Francisco Bay Area, Silicon Valley and the Central Valley)
  - Randall Bloom: randy@W5engineering.com; 971-244-8200
    - (Main Office /Pacific NW: OR, Western WA, WY, MT)
    - (Western Canada: British Columbia & Alberta)
  - Brie Kelly: brie@w5engineering.com 303-834-7705 (Eastern WA, ID, MO)
  - Michael Yoo: myoo@w5engineering.com 514-909-8978 (Western Canada)

Territory: DE, MD, NJ, Washington DC, New York Metro and Eastern PA

- **Wilson Industries, Inc.** (16 Reinman Road - PO Box 4245 - Warren, NJ 07059)
  Main office: 1-908-279-7266 or 1-800-289-0555 sales@wilsonindustriesinc.com
    - Ken Free; ken@wilsonindustriesinc.com; Cell # 908-962-3807
        - NJ zip codes 070-079, 085-089 /NY Metro and Long Island zip codes 100-119, 125-126
    - Gary Barbato; gary@wilsonindustriesinc.com; Cell # 484-432-4273
        - DE, MD, NJ zip codes 080-087, Eastern PA zip codes 169-196
    - Julie Perez; julie@wilsonindustriesinc.com; (Sales Administrator)

Canada (East of Alberta)

- **Ontario Ovens, Inc.** (34 Norfolk Avenue Brampton Ontario L6X 2B5) www.ontarioovens.com
    - David George, info@ontarioovens.com; 905-450-9290
    - Colin George, info@ontarioovens.com; 905-450-9290

China (Shanghai, Jiangsu, Zhejiang, Shandong, Anhui, Shanxi) Beijing, Tianjin

- **Beyond Technology Corp**
  2619, Building #3, 277 Zheqiao Road, Pudong, Shanghai 201206, China
    - Li Yue: li_yue_cn@yahoo.com + 8613817397479
    - Li Zhenzhao: lieo_li_cn@163.com + 8613761589306 (East China and Suzhou Facility)
    - Lu Jun: lujun.beyond@gmail.com + 8613901366681 (North China)
    - Mike: mike-beyond@qq.com + 8618896561720 (West and South China)

Czech Republic and Slovakia

- **Amtech** spol. s r.o. Skrobarenska 506/2, 617 00 Brno, Czech Republic
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Germany, Austria

- **GS Electronics GmbH & Co.KG** Maulkuppenstr. 2a, Guardline House, D-36043 Fulda, Germany
    - Joachim Schumann: jschuhmann@gselectronic.de phone: +49 (0) 661-942-9635

India/Pakistan

- **Jost's Engineering Company Limited** main phone: +91 80 41234771
  Great Social Building, 60, Sir Phirozeshah, Mehta Raod, Post Box 243, Mumbai-400001
    - Jagadish Nambiar: jnambiar@josts.in mobile: +9194480 85643 salesblr@josts.in

Ireland

- **IPP (Industrial Production Processes)** main phone: +353 21 4232233
  18D Euro Business Park, Little Island, Cork, T45 DP80, Ireland
    - sales@ippgroupltd.com +353 21 4232233

Israel (Non-Exclusive)

- **PrimeTech**
  7 Abba Hillel St'., Ramat-Gan 5252204, Israel
    - Chen Goldner: chen@primetech.co.il + 972 (3) 6772004

Italy, Switzerland, France, (Spain and Portugal)

- **Electron-Mec** 20133 Milano (I) Via Megroli, 51 ItalySP www.electron-mec.com
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  - Sebastiaan Calligarich: sebastiaan.calligarich@electron-mec.com +0039 333 888 23 93 (France)

Mexico, South America

- **Líder Control y Automatización, S.A. de C.V.** www.lidercontrol.com.mx
  (Bosque de Mimosas 8-B, Bosques del Valle 2a. Secc., Coacalco, Estado de México. C.P. 55717. México)
  - Ernesto Lopez; e.lopez@lidercontrol.com.mx
  - Phones: +5255 5885 0866, 2458, 2628, 5265, 5335
  - Mobile: +52(1)55 8533 4573

Central America, Caribbean

- **Rich Sales** www.RichSales.com
  - Juan Solano; JuanS@richsales.com
  - Mobile: +(506) 8768-1756

Middle East (Non-Exclusive)

Bahrain / Iraq / Kuwait / Qatar / Oman / Saudi Arabia / United Arab Emirates

- **NeoTrend General Trading LLC**
  #602, Level 6 - Control Tower, Motor City, Dubai, United Arab Emirates
  - Contact: Mr. Byju Nambiar: byjun@neotrend.ae or sales@neotrend.ae
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Nordic countries: Sweden / Norway / Denmark / Finland / Netherlands / Belgium Baltic countries: Estonia / Latvia / (Non-Exclusive)

- **ZW Nordic ab**
  Koltrastvägen 8, SOLLENTUNA, Sweden
  - Urban Wretlinge' info@zwnordic.se +46 (8) 585 706 70 / cell: +46 (70) 262 34 13
  - Gunnar Nilsson gunnar.nilsson@zwnordic.se
  - Alexander Zorn alexander.zorn@zwnordic.se +46 (0) 733 096 794

Poland, Ukraine, Moldova, Belarus, Lithuania, Kaliningrad

- **JSD Polska Sp. Z o. o.**
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  - info@jsd.pl Phone: +48 22 839 0091

Russia

- **LionTech**
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  - Sergey Vorobyev: vorobev@liontech.ru phone: +7 812 309 27 37 ext.136

Singapore, Malaysia, Thailand, The Philippines, Vietnam, Indonesia

- **Trident Electronic Technologie**

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South Korea (Non-Exclusive)

- **Scinco M&T Co., Ltd.**

  #403, 627 Bongeunsa-ro, Gangnam-gu, Seoul 06083 South Korea
  - Seung Hoon Lee: shlee1@scinco.com phone: +82-2-2143-8203 cell: +82 10-2547-9049

Turkey (Non-Exclusive)

- **Ortak Elektronik San. ve Tic. A.S.**

  Esenyali Mah. 119/2 Sk. No:5/6, 35140, Karabaglar, IZMIR / TURKEY
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United Kingdom

- **IPP (Industrial Production Processes)**

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