

# Despatch Sales Contact List

[06/14/2018 update]

## Sales Managers

- **Despatch Industries** (8860 207<sup>th</sup> Street West, Lakeville, MN 55044)
  - **Mark Clementz**, 952-594-5329, [mark.clementz@despatch.com](mailto:mark.clementz@despatch.com)
    - Manager, TT Sales Channel (US West Coast and International)
  - **Robert Berding**, 317-678-8242, [bob.berding@despatch.com](mailto:bob.berding@despatch.com)
    - Manager, US East Coast

## Territory: MN, WI, ND, SD, IA, IL

- **E-tronix** (6333 Cambridge Street, Suite 201, St. Louis Park, MN 55416) [www.e-tronix.com](http://www.e-tronix.com)
  - Erik Stromberg: [estromberg@e-tronix.com](mailto:estromberg@e-tronix.com) 612-803-2619 (SD, IA, S MN, W WI)
  - Ryan Sullivan: [rsullivan@e-tronix.com](mailto:rsullivan@e-tronix.com) 612-817-8042 (ND, N MN)
  - Tony Noto: [anoto@e-tronix.com](mailto:anoto@e-tronix.com) 630-696-2557 (IL, Central and East WI)
  - Nick Kreidermacher: [nick@e-tronix.com](mailto:nick@e-tronix.com) 630-442-4847 (Southern IL)
  - Erica Wintlend: [ewintlend@e-tronix.com](mailto:ewintlend@e-tronix.com) 612-849-0727 (Sales Coordinator)

## Territory: FL, MS, AL, GA, SC, NC, TN, VA

- **FLW Southeast, Inc.** (4451 Canton Road, Marietta, GA 30066) [www.flwse.com](http://www.flwse.com)
  - Lucas Hammond, 256-278-6177, [lucas.hammond@flwse.com](mailto:lucas.hammond@flwse.com) (north AL /north MS)
  - Greg Hutchinson, 561-432-6106, [greg.hutchinson@flwse.com](mailto:greg.hutchinson@flwse.com) (south FL)
  - Krunal Patel, 678-428-2023, [Krunal.patel@flwse.com](mailto:Krunal.patel@flwse.com) (northeast GA)
  - Robert Walden, Regional Sales Manager, 678-735-2699, [Robert.walden@flwse.com](mailto:Robert.walden@flwse.com) (GA)
  - Lindsey Exstrom, [lindsey.exstrom@flwse.com](mailto:lindsey.exstrom@flwse.com) (West GA, Tallahassee FL)
  - Wendie Park, 912-210-8032, [wendie.park@flwse.com](mailto:wendie.park@flwse.com) (south SC, southeast GA, northeast FL)
  - Joe Leuser, 919-449-4837 [joe.leuser@flwse.com](mailto:joe.leuser@flwse.com) (southeast VA)
  - Matthew Williams, 919-449-4837 [matthew.williams@flwse.com](mailto:matthew.williams@flwse.com) (east NC)
  - Lindsay Wilson, 251-610-5294 [lindsay.wilson@flwse.com](mailto:lindsay.wilson@flwse.com) (South AL)
  - Steve Calbert, 770-701-2009 [steve.calbert@flwse.com](mailto:steve.calbert@flwse.com) (east NC / east VA, northeast GA)
  - Lee Smith, 336-541-5866, [lee.smith@flwse.com](mailto:lee.smith@flwse.com) (south NC / west VA)
  - John McCleave, 704-875-7608, [john.mccleave@flwse.com](mailto:john.mccleave@flwse.com) (south NC / north SC)
  - Chad Meridieth, 615-743-5150, [chad.meridieth@flwse.com](mailto:chad.meridieth@flwse.com) (central TN/ west TN)
  - JD Daniels, Regional Sales Manager, 865-256-7160, [jd.daniels@flwse.com](mailto:jd.daniels@flwse.com) (east TN, south AL /south MS/ FL panhandle)
  - Denise Olson, [denise.olson@flwse.com](mailto:denise.olson@flwse.com) (Inside Sales)

## Territory: ME, MA, NH, RI, VT, CT, and Greater New York (excludes metro zips 100-119 and 125-126)

- **HG Associates** (One O'Donnell Road, Middletown, Rhode Island 02842) [www.hgane.com](http://www.hgane.com)
  - Jason Goldfarb; [jason@hgane.com](mailto:jason@hgane.com); Main: 401-619-2880 ext:101 Cell: 401-639-3450
  - Joe Rodrigues; [joe@hgane.com](mailto:joe@hgane.com) , 401-924-0966
  - Susan Stewart; [susan@hgane.com](mailto:susan@hgane.com) , 978-360-5118
  - Gary Robertson; [gary@hgane.com](mailto:gary@hgane.com), 978-618-0544
  - Martin Andrews; [marty@hgane.com](mailto:marty@hgane.com), 315-247-6434

## Territory: AR, LA, OK, TX

- **Kemp Instruments, Inc.** (720 Ave. F, Suite 104, Plano, TX 75074) [www.kempinstruments.com](http://www.kempinstruments.com)
  - Bryon Hale; [bhale@kempinstruments.com](mailto:bhale@kempinstruments.com); 972-437-9100 (Ft. Worth, TX area)
  - Bill James; [bjames@kempinstruments.com](mailto:bjames@kempinstruments.com); 972-437-9100 (AR, Dallas TX, E TX, N LA, OK)
  - Johl Johnson; [jjohnson@kempinstruments.com](mailto:jjohnson@kempinstruments.com); 281-370-0279 (Houston, TX, South LA)
  - Paul Brown; [pbrown@kempinstruments.com](mailto:pbrown@kempinstruments.com); 512-894-3068 (West TX, Austin, San Antonio)
  - Judy Clark; [houston@kempinstruments.com](mailto:houston@kempinstruments.com); 281-370-0279, Inside Sales
  - Debbie Reynolds, [tulsa@kempinstruments.com](mailto:tulsa@kempinstruments.com); 918-227-2200, Inside Sales

## Territory: NE, KS, MO

- **KJS Marketing** (PO Box 434014, 3008 Sutton Blvd., Maplewood, MO 63143) [www.kjsmarketing.com](http://www.kjsmarketing.com)
  - Dan White: [dan.white@kjsmarketing.com](mailto:dan.white@kjsmarketing.com) 314-210-9811

## Territory: MI, IN, OH, KY, WV and western PA

- **RDP Corporation** (5877 Huberville Ave., Dayton, OH 45431-1218) [www.rdp-corp.com](http://www.rdp-corp.com)
  - Dave Corcoran, [dcorcoran@rdp-corp.com](mailto:dcorcoran@rdp-corp.com) 937-253-6175
  - Jim Tharp, [jtharp@rdp-corp.com](mailto:jtharp@rdp-corp.com) 330-225-6461 (NE OH and West PA)
  - Mark Sorenson, [msorensen@rdp-corp.com](mailto:msorensen@rdp-corp.com), 248-471-0685, (MI)
  - Daniel Marshall, [dmarshall@rdp-corp.com](mailto:dmarshall@rdp-corp.com), 740-777-0515, (IN, and Northwest OH)
  - Rob Petrosino, [rpetrosino@rdp-corp.com](mailto:rpetrosino@rdp-corp.com), 937-885-1978 (Southern OH, KY, WV)
  - Tracey Cooper, General Support & Sales Assistance, [support@rdp-corp.com](mailto:support@rdp-corp.com), 800-676-7631

## Territory: AZ, CO, NM, NV, UT, WY

- **Technical Equipment Sales Inc. (TES)** (15611 Palisades Blvd., Fountain Hills, AZ 85268) [www.techequipsales.com](http://www.techequipsales.com)
  - Jim Nye: [jnye@techequipsales.com](mailto:jnye@techequipsales.com) 480-745-5268 /cell: 480-745-5268 (AZ , NM, Las Vegas area-NV)
  - Mike Crowe: [mcrowe@techequipsales.com](mailto:mcrowe@techequipsales.com) 970-674-1799/cell: 303-809-5556 (CO , UT, NV-not Vegas)

## Territory: CA, OR, WA, ID, MT, BC & AB in Canada

- **W5 Engineering** (2947 NE 10<sup>th</sup> Ave, Portland, OR 97212) main phone: 866-400-1300
  - Steve Unszusz: [steve@W5engineering.com](mailto:steve@W5engineering.com); 818-416-3487
    - (Los Angeles, Ventura, Santa Barbara, Kern County and San Luis Obispo County)
  - Curt Ball: [curt@W5engineering.com](mailto:curt@W5engineering.com); 619-540-2200
    - (Southern CA – Greater San Diego, Riverside and Imperial counties)
  - Zach Olson: [zach@w5engineering.com](mailto:zach@w5engineering.com) 949-407-8299
    - (Orange County CA and Eastern Los Angeles)
  - Lin Adlin: [lin@W5engineering.com](mailto:lin@W5engineering.com); 510-606-9090
    - (Northern CA: San Francisco Bay Area, Silicon Valley and the Central Valley)
  - Randall Bloom: [randy@W5engineering.com](mailto:randy@W5engineering.com); 971-244-8200
    - (Main Office /Pacific NW: OR, WA, ID, WY, MT)
  - Sean Johnston: [sean@w5engineering.com](mailto:sean@w5engineering.com) 778-650-5236
    - (Western Canada: British Columbia & Alberta)

## Territory: DE, MD, NJ, Washington DC, New York Metro and Eastern PA

- **Wilson Industries, Inc.** (16 Reinman Road - PO Box 4245 - Warren, NJ 07059)  
Main office: 1-908-279-7266 or 1-800-289-0555 [sales@wilsonindustriesinc.com](mailto:sales@wilsonindustriesinc.com)
  - Roger McAteer; [roger@wilsonindustriesinc.com](mailto:roger@wilsonindustriesinc.com); Cell # 908-962-3807
    - NJ zip codes 070-079, 085-089
    - NY Metro and Long Island zip codes 100-119, 125-126
  - Gary Barbato; [gary@wilsonindustriesinc.com](mailto:gary@wilsonindustriesinc.com); Cell # 484-432-4273
    - DE, MD, NJ zip codes 080-087, Eastern PA zip codes 169-196
  - Julie Perez; [julie@wilsonindustriesinc.com](mailto:julie@wilsonindustriesinc.com); (Sales Administrator)

## Canada (East of Alberta)

- **Ontario Ovens, Inc.** (34 Norfolk Avenue Brampton Ontario L6X 2B5) [www.ontarioovens.com](http://www.ontarioovens.com)
  - David George, [info@ontarioovens.com](mailto:info@ontarioovens.com); 905-450-9290
  - Colin George, [info@ontarioovens.com](mailto:info@ontarioovens.com); 905-450-9290

## China (Shanghai, Jiangsu, Zhejiang, Shandong, Anhui, Shanxi) Beijing, Tianjin

- **Beyond Technology Corp**  
104 1F, Lane 301, East Laoshan Road, Shanghai 100120, P.R. China
  - Li Yue: [li\\_yue\\_cn@yahoo.com](mailto:li_yue_cn@yahoo.com) + 862154292187

## Germany, Austria

- **GS Electronics GmbH & Co.KG** Maulkuppenstr. 2a, Guardline House, D-36043 Fulda, Germany
  - Joachim Schumann: [jschumann@gselectronic.de](mailto:jschumann@gselectronic.de) phone: +49 (0) 661-942-9635

## India

- **Jost's Engineering Company Limited** main phone: +91 80 41234771  
Great Social Building, 60, Sir Phirozeshah, Mehta Raod, Post Box 243, Mumbai-400001
  - Jagadish Nambiar: [jnambiar@josts.in](mailto:jnambiar@josts.in) mobile: +9194480 85643 [salesblr@josts.in](mailto:salesblr@josts.in)

## Ireland

- **IPT Limited** main phone: +353 21 4232233 [info@ipt.ie](mailto:info@ipt.ie)  
25D Euro Business Park, Little Island, Cork, Ireland
  - Tim Commane: [tcommane@ipt.ie](mailto:tcommane@ipt.ie) +353 21 4232233

## Israel (Non-Exclusive)

- **O.A. Technologies**  
Unit 51 Zikim, 7914000, Israel
  - Oren Amir: [Oremir15@outlook.com](mailto:Oremir15@outlook.com) + 972-54-5460610
- **PrimeTech**  
7 Abba Hillel St', Ramat-Gan 5252204, Israel
  - Chen Goldner: [chen@primetech.co.il](mailto:chen@primetech.co.il) + 972 (3) 6772004

## Italy, Switzerland, France, Belgium, Israel, The Netherlands, (Spain and Portugal)

- **Electron-Mec** 20133 Milano (I) Via Megroli, 51 ItalySP [www.electron-mec.com](http://www.electron-mec.com)
  - Paolo Valesi: [paolo.valesi@electron-mec.com](mailto:paolo.valesi@electron-mec.com) phone: +0039 02 76 11 01 56

- Luigi Calligarich: [luigi.calligarich@electron-mec.com](mailto:luigi.calligarich@electron-mec.com) phone: + 390276110156
- Sebastiaan Calligarich: [sebastiaan.calligarich@electron-mec.com](mailto:sebastiaan.calligarich@electron-mec.com) +0039 333 888 23 93 (France)

## Mexico

- **Líder Control y Automatización, S.A. de C.V.** [www.lidercontrol.com.mx](http://www.lidercontrol.com.mx)  
(Bosque de Mimosas 8-B, Bosques del Valle 2a. Secc., Coacalco, Estado de México. C.P. 55717. México)
  - Ernesto Lopez; [e.lopez@lidercontrol.com.mx](mailto:e.lopez@lidercontrol.com.mx)
  - Phones: +5255 5885 0866, 2458, 2628, 5265, 5335
  - Mobile: +52(1)55 8533 4573

## Nordic countries: Sweden / Norway / Denmark / Finland

### Baltic countries: Estonia / Latvia / Lithuania (Non-Exclusive)

- **ZW Nordic ab**  
Koltrastvägen 8, SOLLENTUNA, Sweden
  - Urban Wretlinge' [info@zwnordic.se](mailto:info@zwnordic.se) +46 (8) 585 706 70 / cell: +46 (70) 262 34 13
  - Gunnar Nilsson [gunnar.nilsson@zwnordic.se](mailto:gunnar.nilsson@zwnordic.se)

## PuertoRico

- **NCM International** main phone: 787-200-7847  
1507 Ponce De Leon, San Juan, Puerto Rico 00909
  - Fernando Diaz: [admin@ncminternational.com](mailto:admin@ncminternational.com) mobile: 787-717-1517

## Russia

- **LionTech**  
Office 906, Leninskiy pr. 153, 196247 St-Petersburg, Russia
  - Sergey Vorobyev: [vorobev@liontech.ru](mailto:vorobev@liontech.ru) phone: +7 812 309 27 37 ext.136

## Singapore, Malaysia, Thailand, The Philippines, Vietnam, Indonesia

- **Trident Electronic Technologie**  
1 Scott Road, #24-09 Shaw Centre, Singapore 228208
  - Daniel Lim: [daniel@tridentet.com](mailto:daniel@tridentet.com) phone: + 65-67383922
  - Brian Yap: [brian@tridentet.com](mailto:brian@tridentet.com) phone: + 65-67383922
  - Stella Chua: [stella@tridentet.com](mailto:stella@tridentet.com) phone: + 65-67383922
  - BH Goh: [bhgoh@tridentet.com](mailto:bhgoh@tridentet.com) phone: + 65-67383922

## South Korea (Non-Exclusive)

- **Scinco Co., Ltd.**  
#109-2, Samseong-Dong. Gangnam-Gu, Seoul South Korea 135-090
  - TH Kim: [thkim@scinco.com](mailto:thkim@scinco.com) phone: +82-2-2143-8280

## Turkey (Non-Exclusive)

- **Ortak Elektronik San. ve Tic. A.S.**  
Esenyali Mah. 119/2 Sk. No:5/6, 35140, Karabaglar, IZMIR / TURKEY
  - Hakan Ortak: [Hakan.Ortak@OrtakElektronik.com](mailto:Hakan.Ortak@OrtakElektronik.com) +90 232 246 55 22 / cell: +90 533 422 72 17

## United Kingdom

- **Anglo Production Processes (APP)**

Saxon Business Park, Hanbury Road, Stoke Prior, Bromsgrove, Worcestershire B60 4AD, UK

- Gerald Rutter: [geraldrutter@appelectronics.co.uk](mailto:geraldrutter@appelectronics.co.uk) +44 (0) 1527 578972